

15 – 17 February 2017
KICC, NAIROBI, KENYA

scalex 
EAST AFRICA

East and Central Africa's
International Trade Fair
for Transport Systems, Infrastructure
and Logistics Solutions

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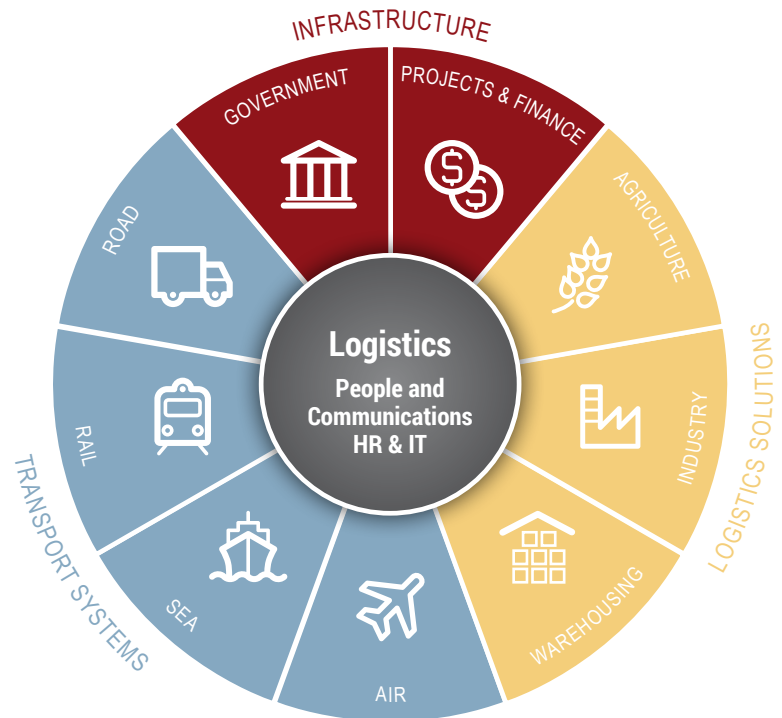
scalex – East and Central Africa’s meeting place for the logistics and transportation industry!

Scalex offers a powerful and knowledge networking base for each industry player who wants to handle the East African market and deals with the optimization of processes and the creation of solutions for the logistics industry. Exhibitors of **scalex** can showcase their innovations and services, meet new and existing clients and expand their brand awareness in the region. For visitors **scalex** East Africa is the place to be to meet partners for connecting and synchronizing their value chains.

Co-located to the construction and infrastructure trade fair CIBEX East Africa, **scalex** will also attract trade professionals and key player from the infrastructure sector – a surplus for each attendee of the show.

A free matchmaking service adds value for visitors and exhibitors enabling them to meet their counterparts to build up contacts for a business future in the long term. Specialized conference slots, round tables and discussion panels will inform about themes like trends in logistics, innovations, country projects and development.

scalex is the networking platform for the international industry to build up business relations in the region.



Be prepared for logistics in Kenya and Africa:

- 85 Mio. manufacturing jobs will leave Asia within the next ten years. Africa will be ready to takeover.
- Africa will be the new demographic powerhouse. All continents will grow older, and many economies will have a shrinking working population. Africa on the other hand is still young and the working age population is rapidly expanding.
- Kenya is the natural hub for regional services and regional headquarters as main entry point for the Great Lakes Region, with a Deep-sea port in Mombasa and a well-developed International Airport.
- The British economist intelligence Unit forecasts a GDP growth for Kenya of 5,7 % in 2015 and 5,5 % for 2016. Main investments will be made in the infrastructure industry for various major projects.
- Free Trade Area (FTA) launched by the three coalitions East African Community (EAC), Common Market of East and South Africa (COMESA) and the Southern African Development Community (SADC) as a way of contributing to economic growth. FTA is a first step to establish Continental Free Trade Area (CFTA) in 2017. It is key component of the African Union's strategy to boost trade within the region by at least 25-30 percent in the next decade.

scalex is much honored to receive great support from



Reasons for **scalex** EAST AFRICA

→ **International atmosphere**

Benefit from the international attendance in Nairobi, the hub of East Africa.

→ **Trade professionals**

Get in contact with professionals from governments, institutions, organizations and private enterprises.

→ **Specialized Conference program**

Attend a high level conference program to gather information about market developments, country projects and investment opportunities or to present your special solutions to the industry.

→ **Organized Matchmaking**

Use the free of charge pre-arranged meetings on-site to get in contact with potential clients.

→ **Combined power with Construction and Infrastructure Trade fair**

Network with professionals from the construction and infrastructure sector of CIBEX East Africa, the leading industry trade fair in the region co-located to scalex East Africa.

→ **High quality stand construction**

Choose between different stand types and highlight your products in the right way!

scalex EAST AFRICA – be part of it and start your logistic business in Africa in February 2017!

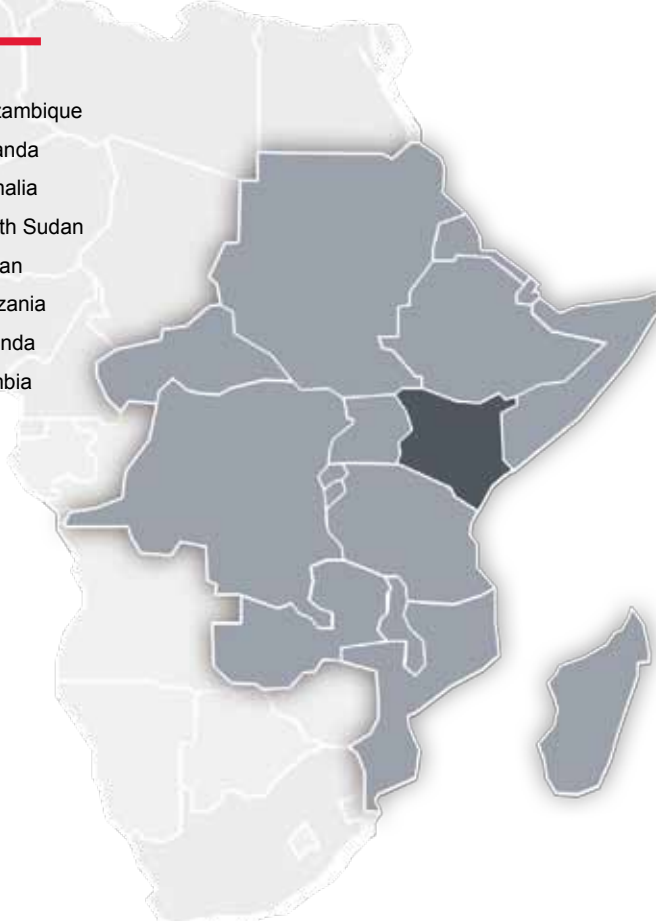
Opportunities for logistic industry in major infrastructure projects:

- LAPSET Project
- Nairobi Metropolitan Mass Rapid Transit Program
- Rapid Rail System / Nairobi Commuter Rail
- Parking Systems in large cities
- Railway Cities (Nairobi, Mombasa & Kisumu)
- Nairobi: Economic Zone & Airport City
- Konza Technology City
- Rebuilding Entebbe-Kampala Road, Uganda
- Bogamo-Port Project, Dar es Salaam, Tanzania
- Renaissance Dam, Ethiopia
- Mombasa-Kigali-Railway

Kenya, the hub for East and Central Africa

Burundi
 Central African Republic
 D. R. Congo
 Djibouti
 Eritrea
 Ethiopia
KENYA
 Madagascar
 Malawi
 Mauritius

Mozambique
 Rwanda
 Somalia
 South Sudan
 Sudan
 Tanzania
 Uganda
 Zambia



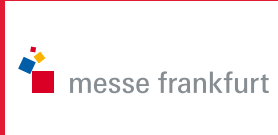
Held concurrently to:



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